Pelico

SUPPLY CHAIN ORCHESTRATION
AFTERMARKET

Spares Distribution

Keep customer commitments — even when supply won't hold still

Pelico maps every customer order line to the stock, purchase orders, and repairs that feed it, so your team knows how to recover the dates at risk, highest priority first.

Most spares operations run on spreadsheets and heroics. Here's what orchestration changes.

	How it's done today	With Pelico
Order prioritization	First in, first out	**Orders ranked by value**
Supplier follow-up	An email for every line	**By exception, emails drafted for you**
Lead-time changes	Discovered late	**Flagged early, with options**
Stock across sites	Ask around by email	**Get proactive transfer suggestions**

PERFORMANCE DATA · RESULTS FROM PELICO DEPLOYMENTS — KPI-01 → 04

MATERIAL COVERAGE	ON-TIME DELIVERY	PRODUCTIVITY	GO LIVE
+29%	+15%	+30%	12 wks

What spares teams do with Pelico

[01] SHIP WHAT'S READY TODAY

Work down the order book knowing which lines can ship today and what holds the rest: stock, a purchase order, a repair, a document. Ship in promise-date order, not queue order.

[02] WORK THE SHORTAGES THAT MATTER MOST

Chase the late POs holding the most customer orders rather than the loudest ones. Each follow-up note arrives drafted with the commitments behind it attached; the buyer checks it and sends.

[03] RECOVER LATE ORDERS

When a supplier date moves, work from a realistic ship date on every line it touches: recover what's recoverable, re-date what isn't, and brief customer support before the customer calls.

[04] BALANCE STOCK ACROSS SITES

Spot the same part short at one site and spare at another, and move it where it serves a commitment, before anyone raises a second purchase order.

TRUSTED BY SAFRAN BOEING EATON AIRFRANCE INDUSTRIES KLM Engineering & Maintenance

Pelico is the orchestration platform for complex aftermarket operations and discrete manufacturers running multi-level BOMs and multi-tier supply chains.

Customer order book, ranked by priority, on one screen

CUSTOMER ORDER BOOK · OPEN LINES — 2 LATE · 2 AT RISK

#	Order	Need	Ships	Status	Held by	Next action
1	CO_8823	14 Nov	**26 Nov**	LATE	PO_41120 supplier date +12 days	**Chase supplier**
2	CO_8791	18 Nov	**24 Nov**	LATE	Repair still in the shop	Expedite repair
3	CO_8840	21 Nov	21 Nov	AT RISK	Export license missing	Reset date with customer
4	CO_8852	25 Nov	25 Nov	AT RISK	Short here, spare at another site	Transfer stock
5	CO_8860	28 Nov	20 Nov	CLEAR TO SHIP	In stock	Ship
6	CO_8866	02 Dec	27 Nov	CLEAR TO SHIP	In stock	Ship

A **Which orders are at risk.** Every order line with its need date beside the date it will really ship.

B **What holds it.** A supplier date that moved twelve days, a repair still in the shop, a missing export license.

C **What to do first.** Chase, transfer, or reset the date with the customer, before the customer calls.

Who it's for and what they get

Aftermarket VPs	Know which commitments are at risk this quarter, and why
Customer support teams	Give dates to customers that hold
Buyers	Know which supplier to chase first, and for which customer
Inventory managers	Move stock between sites, avoid buying it twice

> **With Pelico, I can see exactly who is waiting for these parts, their demand date, and how much money we'd make if we could support their order.**
>
> TEAM LEAD, SPARES OPERATIONS

Why leading spares operations choose Pelico

RUNS ON TOP OF EXISTING SYSTEMS

Reads live data from your ERP, CRM, and repair systems to map every customer order to the supply behind it.

ONE TICKET, EVERY DESK

Customer support, procurement, and the shop share one ticket per part, each tied to the PO and the waiting customer.

AI DOES THE LEGWORK

Pelico's AI agents flag lead-time changes, suggest stock transfers, rank the POs to chase and draft follow-ups, all for your team to act on.

How to get started

01 Executive alignment on goals for the operation

02 On-site scoping on your order book, ERP data and supplier base, with IT

03 Pilot on one product line or site, baseline set at week 0, value review at week 12

Talk to an aftermarket expert

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READ A CASE STUDY